

## ALPLA Werke Alwin Lehner GmbH & Co KG

Mockenstrasse 34 6971 Hard Austria T +43 (0)5574 6020 office@alpla.com www.alpla.com

Contact

Erik Nielsen erik.nielsen@alpla.com T +43 (0)5574 6021 701

ALPLA Group Press release

# Expansion: ALPLA and Inden Pharma form joint venture

Specialists in pharmaceutical packaging combine expertise and increase capacities

Hard, 10 March 2023 – The ALPLA Group with its division ALPLApharma and the Spanish packaging company Inden Pharma are strengthening their footprint in the pharmaceutical market by establishing a joint venture. ALPLApharma is bringing production sites in Greece and Poland into the cooperation, complemented by Inden Pharma's two facilities in Spain and an additional one the two companies are jointly building in Germany. The companies are planning a combined annual production of around 800 million pharmaceutical packaging products in 2023 and a three-fold increase in the next five years.

ALPLA is expanding its presence in the global market for pharmaceutical packaging by establishing a joint venture with Inden Pharma. ALPLA, the international specialist in plastic packaging and recycling, and the internationally renowned Spanish pharmaceutical packaging company Inden Pharma, are starting a long-term partnership for the certified production of bottles, containers and closures in clean rooms, starting in March. The joint venture includes two ALPLApharma production sites in Greece (Koropi) and Poland (Żyrardów) and the two Spanish plants of Inden Pharma in Ibi, north of Alicante, as well as a jointly built fifth plant in Germany (Markdorf), which is scheduled to start production in June.

"We combine global presence with high standards and technology leadership. Together, we are even closer to our customers and are expanding our range of highquality, cost-effective and sustainable packaging solutions," says Philipp Lehner, CEO of ALPLA. Since entering the fast-growing market of pharmaceutical packaging in 2016, ALPLA has continuously expanded into new countries, technologies and product categories. Inden Pharma is also focused on strong growth. In the last four years, the company has tripled its sales to reach 30.5 million euros in 2022. Inden Pharma annually sells more than 550 million containers in 35 countries on 5 continents.



# Technological advantage and capacity increase

Around 800 million packaging products will be produced in the first year at the five jointly operated facilities. The standard products offered by Inden Pharma will be integrated into the joint catalogue of ALPLApharma and Inden Pharma products, reaching an offer of more than 150 articles. It is also planned to expand the business to other places outside of Europe in the future, such as India, the USA or Central and South America. "Our international customers benefit from a greater variety of plants, proximity, high flexibility as well as the service and quality in deliveries that has been habitual in recent years. It is quite a challenge, not only for Inden Pharma, but for the entire organisation of the joint venture, since our objective is to achieve leadership in the pharmaceutical plastic packaging market in the next five years," explains Juan Guillem González, owner and CEO of Inden Pharma.

Walter Knes, Managing Director of ALPLApharma, emphasises the importance of technology and know-how transfer: "We bring together our strengths and distribution networks, use the most modern injection and extrusion blow moulding techniques, and can rely on our long-standing recycling expertise for future developments."

Details about the partnership have been agreed to be kept confidential.

# About ALPLApharma

With around 23,300 employees at 190 locations worldwide, the Austrian ALPLA Group is one of the world's leading companies in the production and recycling of plastic packaging, whose turnover in 2022 exceeded 5 billion euros. The company has been producing certified clean-room bottles, containers and closures since 2016 and founded the ALPLApharma division in 2019. ALPLApharma has additional production centres in Egypt, Romania and South Africa, which will act in line with the joint venture, and have the certifications ISO 9001 and ISO 15378. In addition to standard products for the pharmaceutical industry, the division also produces packaging for over-the-counter (OTC) medicines.

# www.alplapharma.com

# About Inden Pharma

Inden Pharma is a Spanish company specialised in manufacturing plastic packaging solutions for the pharmaceutical industry. The company, headquartered in Ibi, north of Alicante, employs approximately 160 employees, operates in 35 countries and is ISO 9001 and ISO 15378 certified. Inden Pharma offers packaging solutions for oral liquids and solids, as well as for ophthalmic, nasal and parenteral applications. It is a



renowned company in the sector throughout Europe and in India, among other countries.

www.indenpharma.com

# Captions

ALPLA-Joint-Venture-Inden-Pharma.jpg: The international packaging specialist ALPLA and the Spanish company Inden Pharma have established a joint venture for the development and production of high-quality pharmaceutical packaging.

ALPLA-Inden-Pharma.jpg: In addition to the Spanish production sites of Inden Pharma (image), the joint venture includes two ALPLApharma production sites in Greece and Poland as well as a jointly built fifth plant in Germany.

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# Information for editorial

ALPLA, Erik Nielsen (Team Leader Corporate Communications), Tel.: +43 (0)5574 6021 701, email: erik.nielsen@alpla.com Pzwei. Pressearbeit, Joshua Köb, Tel.: +43 (0)5574 44715 22, email: joshua.koeb@pzwei.at