

# NEOGRAF

*“pharma packaging with a sea view”*



# History

- **1924** Founding of „Knjigovežnica Boras”
- **1990** Founding of „Neograf”, focus on pharma from the beginning
- **2001** New facility near Rijeka, growth along with Croatian pharma industry
- **2004** Acquisition of new customers outside of Croatia
- **2011** Relocation to the new, state-of-the-art facility in Kraljevica in 2011– immediate access to motorway, port and airport, near Slovenia, Austria, Germany and Italy
- **2012** Export to western EU countries
- **2018** More than 80% revenue from pharma business





## Neograf today

- Most modern folding box and leaflet production facility
- Top secondary pharma packaging supplier in the region
- cGMP compliant processes
- 50+ highly motivated employees
- >200 mio units production capacity
- Aggressive growth and investment scheme
- Lean oriented production
- Highest creditworthiness grade







## Why choose Neograf ?

- Top quality product
- State-of-the-art production
- Pharma specialisation
- Continuously expanding production capacities
- Flexible pricing policy
- Partnership approach
- Excellent customer service
- Short lead times
- High environmental and social responsibility
- Single-source supplier for boxes and leaflets







# Quality

- cGMP compliant process
- Zero defect strategy
- One complaint on eleven million delivered products
- Extensive training program for employees
- Independent QA/QC department
- 100% automatic inspection against mix up
- Full traceability
- FSC COC
- KOSHER
- ISO 9001:2015 , 14001:2015
- Certified by SGS





## References

- Alpex Pharma AG
- JGL d.d.
- Diaco Biofarmaceutici
- Zada Pharmaceuticals
- Belupo d.d.
- PharmaS d.d.
- Foreo
- Biognost d.o.o.
- Podravka d.d.
- Saponia d.d.
- Kandit d.o.o.
- ...and many others



FOREO

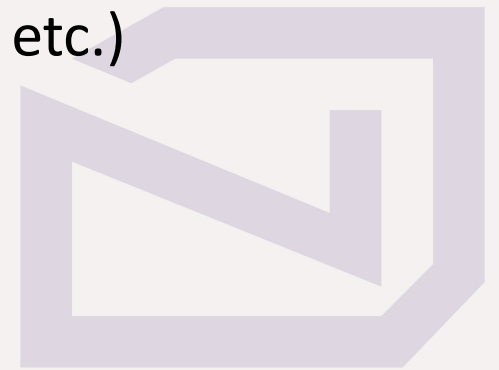
PharmaS®





# The future of Neograf

- Maintaining highest product quality level
- Constant investment in education of our employees
- Expansion of production facility and capacity 2020 – 2021
- Implementation of lean 6 sigma methodology in 2020
- Further expansion towards EU pharma
- Product portfolio extension (booklets, inserts, outserts etc.)
- Growth with new strategic customers





Thank you!

